

*For use by Genius POS Sales Channels ONLY										
	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *If showing as "Unknown", see instructions on 2nd tab
							Inside	Outside	Dealer	
Reservations & Table Management										
Reservations & Table Manager	OpenTable	Enrique Burgada eburgada@opentable.com	https://www.opentable.com/	OpenTable's restaurant management software helps businesses fill your seats, grow relationships with guests, and run consistently smooth shifts with easy-to-use solutions and powerful integrations, so you can make every moment matter.	DYK Recording	Genius for Restaurants Dealer participation needed. Merchant Facing Setup Instructions .	YES	YES	YES	API Key Required API Key Name: OpenTable
	LibroRez	Abby Chl ester abby@librorreserve.com Tobie Boucher tobie@librorreserve.com	www.librorez.com	The integration between Libro and Genius for Restaurant* systems provides a seamless, real-time data sync that revolutionizes restaurant operations. By enabling the instant retrieval of ticket/table status information from Genius for Restaurants' system, Libro can provide up-to-the-minute table status updates to restaurant staff and management.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: LibroRez
Accounting, Taxes & Enterprise Reporting										
Accounting, Taxes & Enterprise Reporting	CheddarSuite	Fernando Leonzo fernando@cheddrsuite.com	https://www.cheddrsuite.com/demo	Systematizes all reporting and data from the business into easy to access platform from any device.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: CheddarSuite
	Empower POS	Johnnie Sprouse jsprouse@cuttingedgeys.com	https://empowerpos.com/contact-us	Custom Reporting, Payroll, Accounting Integrations.	DYK Recording	Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Empower POS
	QSR Automations	Jennifer Karpinsky, VP of BizDev. jkarpinsky@qsrautomations.com 502-242-6013 Ty Reed - Best POC Director of Channel Development treed@qsrautomations.com 502-242-6034	https://qsrautomations.com/	Smart solutions and purposeful technology for restaurant operators, employees, and diners. Kitchen Automation technology, Guest management, Off-premise order management. Ideal sweet spot in the market is Mid-level Chain operators and scalable for Enterprise. Sales Info		Genius for Restaurants Dealer participation needed. QSR Kitchen Display System Implementation and Support Document Support Info	NO	NO	YES	API Key Required Key Name: QSR Required Information: Site UID, Primary Kitchen IP, Secondary Kitchen IP, Kitchen server port
	QSR Online	Kati Bein Partner Relations Manager kati.bein@qsonline.com 361-386-1213	https://forms.zohopublic.com/qsonlineform/RequestADemo?formid=Z171H40FVnM1X4irMS0cK2y16bCWaWmGW0eT0Sa (or Email Kati)	Restaurant back-office software solution and mobile app resource platform. Provides modern software controls for labor, payroll, inventory & operations. Ideal customer is 5-20 locations, mid-level SMB. Not really interested in anything under 3 locations. One-Page: https://go.qsonline.com/wp-content/uploads/2020/10/ALL-IN-ONE-2020_GENERIC.jpg Pricing: https://go.qsonline.com/solutions/pricing/	DYK Recording	Implementation, Training and Support handled by the Integrator. No hardware installation required.	YES	YES	YES	API Key Required API Key Name: QSR Online
	Compeat (Restaurant 365)	Contact Email sales@restaurant365.com	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required *API Key Name = "Unknown"
	Craftable	Robert Perez - Best POC rob@craftable.com Phil Probert phil@craftable.com	https://craftable.com/#demo-request or mailto:partners@craftable.com	Restaurant management platform with different focused modules - one for beverage control and analysis, and one for food inventory control, also accounting and business intelligence.	DYK Recording	Implementation, Training and Support handled by the Integrator, Release Notes	YES	YES	YES	API Key Required API Key Name: Craftable
	CTuit (Restaurant 365)	Contact Email sales@restaurant365.com	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required *API Key Name = "Unknown"
	Dataraut	Website Contact Form	https://app.dataraut.com/	Provides bookkeeping application that auto-fills daily sales data from POS into Quickbooks.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Dataraut
	Davo	David Joseph david@davotechnologies.com	https://www.davosales.com/contact/	Provides automated sales tax preparation and payment.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Davo
	EZ Chow	Mo Sloan CEO mo.sloan@ez-chow.com 502-688-8704 Michael Haines Co-Founder 859-578-5751	https://ez-chow.com/demo-pos-integration/ (Or email MO directly)	E-commerce solution for hospitality/restaurants offering robust digital ordering platform and self-order kiosks. Ideal Customer is SMB up to Enterprise Scale QSR. They tend to not work with Fine-Dining establishments. Headquartered in Louisville, and like to work with clients within 6 hours of Louisville region, but open to all geography. Kiosks - Data Sheet : https://drive.google.com/file/d/1gmuJWtnV9p5-bk4j5XUUN3vB-aOib9BM/view?usp=sharing Kiosks - Pricing: https://drive.google.com/file/d/1DAe8tpV062n2m5VNYKGerEdgzWp4T7view?usp=drive_link	DYK Recording	Implementation, Training and Support handled by the Integrator, Support for EZ Chow - Release Notes	YES	YES	YES	API Key Required Key Name: EZ Chow
Restaurant365 (Formerly Compeat, CTuit)	Contact Email sales@restaurant365.com	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Restaurant 365	

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							Inside	Outside	Dealer	
Accounting	Restaurant Systems Pro	Gregg Sourbeck - Best POC gregg@restaurantsystemspro.net 877-487-6278 Katrina Von Moos katrina@restaurantsystemspro.net	https://calendly.com/gregg-3/restaurants-systems-pro_heartland	Restaurant and workforce management solution, which assists businesses with pricing optimization, employee scheduling, sales forecasting and order creation, among other processes. Ideal Client is an independent SMB operator.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Restaurant Systems Pro
	RASI	Dan Jacobs djacobs@rsiaccounting.com (Send Leads to DAN) Michael Swartwood michael@rsiaccounting.com	https://calendly.com/gregg-3/restaurants-systems-pro_heartland	Data driven restaurant management platform featuring Accounting, Payroll, Finance, Forecasting and more. Able to serve single site operator up to multi-location chain. Pricing is roughly \$349/month. Currently focused on SMB, mid-level market, but scaling up to Enterprise. (RASI was acquired by Bayer's Edg in November of 2022)	Product Video	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: RSI
	Savi	Hayden Witt - Best POC hayden@getsavi.com Kylar Close Director of Business Development kclose@getsavi.com 801-391-2624	http://nextsavi.wpengine.com/contact/ Refer Hot Leads HERE	Restaurant reporting and analytics platform. Empowering restaurants to gain deeper understand of profit potential and loss leaders. Can serve both Restaurant and Retail environments. QSR, Fast Food, Convenience store concepts. 10-100 locations is sweet spot, but can scale to Enterprise (500+)		Implementation, Training and Support handled by the Integrator. Support for Savi - Release Notes	YES	YES	YES	API Key Required API Key Name: Savi Solutions
	Shogo	Nathan Barnett - Best POC nathan@shogo.io Bryan Thomas bryan@shogo.io	https://shogo.io/referrals/	Business automation service that automatically posts your Point of Sale sales data directly to your accounting system every day. 3 target groups of customers: single-site operator, Restaurant Accounting Firms, Franchise-midlevel chain operators. Sales Pricing	DYK Recording	Implementation, Training and Support handled by the Integrator. Shogo Knowledge Base	YES	YES	YES	API Key Required API Key Name: RoomKey *Requires SKU
	SpillOver	Scot Forbis COO sforbis@spillover.com 512-617-2742	https://spillover.com/heartland/	Marketing and digital resources. Solutions are tailored to the needs of each restaurant. Don't have to be marketing experts to grow their audience and deliver effective promotions that drive revenue. Ideal customer is 2-3 location SMB. Scalable for Large/Enterprise opportunities. Sales Packages	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for SpillOver - Release Notes	YES	YES	YES	API Key Required API Key Name: SpillOver
	Synergy Suite	Cristal Ghitman cristal.ghitman@synergysuite.com	https://www.synergysuite.com/demo-request/	Back-of-House management platform. Scheduling, inventory, operations, purchasing.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Synergysuite
	Margin Edge	Dan Henderson dan@marginedge.com	https://www.marginedge.com/demo?hsCtaTracking=0c010e00-fcbf-458f-b452-5c3aae1a14ba%7Cc4177da1-814e-4201-9424-ec7b11688503	Automates tedious processes, connects systems, and radically streamlines key activities like inventory, bill pay, and ordering. A complete restaurant management solution provider that integrates and reports on all elements of sales and profit margin.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Margin Edge
	Quickbooks	Website Contact Form	Website Contact Form	Accounting software		Genius for Restaurants Dealer participation needed.	YES	YES	YES	API Key Required *API Key Name = "Unknown"
	EFish	Contact Email 602-247-8680		Accounting, Payroll, Reporting, Invoice Tracking, Scheduling, Tip Management.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
Tip/Gratuity Tracking										
Accounting	Kickfin	Brian Hassan brian@kickfin.com Seth Callaway seth.callaway@kickfin.com	https://kickfin.com/demo/	Tip Tracking, pooling and automated employee tip payout application.		Implementation, Training and Support handled by the Integrator. Support for Kickfin - Release Notes Kickfin Support	YES	YES	YES	API Key Required API Key Name: Kickfin
	TipHaus	Bryce Foster Dir of Product Dev bryce@tiphaus.com 724-583-8638	https://tiphaus.com/demo/	Automated tip calculations. Employee tip distribution, pooling and accounting for the hospitality industry Ideal Customer is medium-sized, 10-15 locations, but they can work with Enterprise or SMB. TipHaus Overview	DYK Recording	Implementation, Training and Support handled by the Integrator. Merchant works directly with Integrator to configure tip sharing and pooling. 1 day Setup - Integrator handles everything. TipHaus Learning Center	YES	YES	YES	API Key Required API Key Name: TipHaus

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Tip/Gratuity Tracking	TipsSender	Dale Southard dale@tipsender.com http://www.tipsender.com/contact.html	Tip & Gratuity tracking and distribution platform. Cover all aspects of restaurant operations and the supporting technologies. Specializing in handling complex tip distribution scenarios. Ideal client is SMB, 1-50 locations. Distinctive because of feature that enables TipsSender to allocate and than distribute tips daily to employees.		Implementation, Training and Support handled by the Integrator. Integrator works closely with merchant to configure all tip configurations, and calculations. No need for Heartland Sales/Support to be involved with any part of setup or training. Support for TipsSender - Release Notes	YES	YES	YES		API Key Required API Key Name: TipsSender	
	GraTrack	Craig Clark info@gratrack.com mailto:info@gratrack.com	Tip tracking and gratuity management software application that replaces cash payouts and spreadsheets to pay tips on payroll.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required	API Key Name: GraTrack	
	Gratuity Solutions	Michael James michael@gratsync.com https://gratsync.com/demo/home#aboutyoudemo	Tip tracking and gratuity management software application. 100% Automated. Highly flexible. Enterprise-focused, but 1-10 SMB operators are welcome. Sales Process	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for Gratuity Solutions - Release Notes	YES	YES	YES	API Key Required	API Key Name: Gratuity Solutions	
Branded Apps, Loyalty Programs & Marketing											
Branded Apps, Loyalty Programs & Marketing	COMO	Giovanni Rivera giovanni.rivera@e-hps.com https://docs.google.com/forms/d/1VBV71hw4P5W/AAx6yba5k_baXgFVJUNKCKz_SMLtzyX7M/viewform?edit_requested=true&sent_requested=true	Data-driven customer engagement & loyalty solution powering F&B and retail businesses to understand their customers and deliver unforgettable experiences. Como Referral Program: https://my.heartland.us/myheartland/como-referral-program Como Sales Kit: https://my.heartland.us/serve/AMHv9e8XPlp_nID5VEgdlpT8Wt_loGCOXHA4aiflilIDxiI2Zaw3dlMleb_97ZwOSbuKQSS3zaw5f5fFAS3QdKdHe_7yamaYc_zToTomemJuvTgPz2eB3xW9wJH0KQuoGURL3BipG3IIAsxQrRtRlwtven_lZ_g/brochure-referral.pdf Loyalty Setup Info: https://www.como.com/wp-content/uploads/2020/12/A-quick-guide-to-planning-your-app-and-loyalty-program.pdf	DYK Recording	Implementation, Training and Support handled by the Integrator. Advanced Training Video	YES	YES	YES		API Key Required *API Key Name = "Unknown"	
	XPR POS	Patrick McMahon_Best POC patrick.mcmahon@xprpos.com Nikhil Lagoo nikhil.lagoo@xprpos.com	https://www.xprpos.com/contactforms/requestdemo.html (or email Patrick directly)	Provide self-serve kiosks and mobile food ordering solutions that integrate with Cloud POS. Ideal Customer is in the QSR-Enterprise space. Airport convenience market kiosks are a current target, but Integrator is open to working with smaller SMB opportunities. FREE TRIAL	DYK Recording CASE STUDY	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: XPR POS	
	AppFront	Orl Weister orl@appfront.ai	https://www.appfront.ai/#contact	Online ordering solution driving loyalty and providing automated campaigns.	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for AppFront - Release Notes	YES	YES	YES		API Key Required API Key Name: AppFront
	EZ Chow	Mo Sloan CEO mo.sloan@ez-chow.com 502-608-8704 Michael Haines Co-Founder 859-578-5761	https://ez-chow.com/demo-pos-integration/ (Or email MO directly)	E-commerce solution for hospitality/restaurants offering robust digital ordering platform and self-order kiosks. Ideal Customer is SMB up to Enterprise Scale QSR. They tend to not work with Fine-Dining establishments. Headquartered in Louisville, and like to work with clients within 6 hours of Louisville region, but open to all geography. Kiosks - Data Sheet Kiosks - Pricing	DYK Recording	Implementation, Training and Support handled by the Integrator. Integrator manages all kiosk installation and training. Self-Serve updates and support provided by the integrator for the merchant. Support for EZ Chow - Release Notes	YES	YES	YES	API Key Required	Key Name: EZ Chow
	PowerCard	Kermit Austin kermit@powercard.com	mailto:kermit@powercard.com	Loyalty and Gift card platform and provider. Utilizing exclusive mobile engagement strategies. Tableside Payment technology. Ideal customer is 5-50 locations. Powercard was acquired by Pepper recently. They worked as an integrator extensively with Mobilytes prior to the acquisition.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES		API Key Required *API Key Name = "Unknown"
	SpillOver	Scot Forbis COO sforbis@spillover.com 512-617-2742	https://spillover.com/heartland/	Marketing and digital resources. Solutions are tailored to the needs of each restaurant. Don't have to be marketing experts to grow their audience and deliver effective promotions that drive revenue. Ideal customer is 2-3 location SMB. Scalable for Large/Enterprise opportunities.	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for SpillOver - Release Notes	YES	YES	YES		API Key Required API Key Name: SpillOver
Paytronix	Website Contact Form	Website Contact Form	Online Ordering & Customer Engagement experts.		Genius for Restaurants Dealer participation needed.	YES	YES	YES		API Key Required *API Key Name = "Unknown"	

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						Inside	Outside	Dealer		
Local Reviews	Luke Brandley lmorereviews@gmail.com 801-866-5490	www.localreviews.com	LocalReviews has been helping local businesses champion their online reputations with the most recent, relevant, and captivating reviews possible. Our suite of review-collection tools offers everything needed to efficiently collect, manage, and display more ideal reviews in more places.		Implementation, Training, and Support are handled by the Integrator. The support email is support@localreviews.com	YES	YES	YES	Name: Local Review. Merchant API Key provided by Heartland POS Support	
Datanova Scientific	Sameer Joshi sjoshi@datanovascientific.com	https://www.datanova.ai/contact	Specializes in managing diverse data, fusing it to show the big-picture, and enabling data trust. We extract utility and knowledge from multiple data sources and standards.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Obtained from Support	
Social Crowd	Luke Brandley lmorereviews@gmail.com 801-866-5490	https://getsocialcrowd.com/partners/genius	SocialCrowd is a real-time employee incentive and sales contest platform that integrates with Genius for restaurants. This allows restaurants to run automated incentives that drive sales and employee retention.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: SocialCrowd	
Campaign Monitor	Website Contact Form	Website Contact Form	Email Marketing		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"	
Craver	Amin Yazdani amin@craverapp.com	https://www.craverapp.com/book-your-demo	Ordering Engagement & Marketing Tools.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Craver	
DiningTek	Oscar Perez oscar@thesansystems.com	https://www.diningtek.com/contact/	Comprehensive Online Marketing Provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Diningtek	
White Rabbit	Website Contact Form	Website Contact Form	Custom Application Developer		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: White Rabbit	
Kiosk Ordering & Kitchen Display Systems										
Kiosk Ordering & Kitchen Display Systems	QSR Automations	Jennifer Karpinsky VP of BizDev jkarpinsky@qsrautomations.com 502-242-6013 Ty Reed - Best POC Director of Channel Development treed@qsrautomations.com 902-242-6034	https://qsrautomations.com/	Smart solutions and purposeful technology for restaurant operators, employees, and diners. Kitchen Automation technology, Guest management, Off-premise order management. Ideal sweet spot in the market is Mid-level Chain operators and scalable for Enterprise. Sales Info		Genius for Restaurants Dealer participation needed. QSR Kitchen Display System Implementation and Support Document: https://heartlandpos.zendesk.com/hc/en-us/articles/126080909070-QSR-Setup-Guide Support Info: https://qsrautomations.com/support/	NO	NO	YES	API Key Required Key Name: QSR Required Information: Site UID, Primary Kitchen IP, Secondary Kitchen IP, Kitchen server port
	XPR POS	Patrick McMahon -Best POC patrick.mcmahon@xprpos.com Nikhil Lagoo nikhil.lagoo@xprpos.com	https://www.xprpos.com/contactforms/requestdemo.html (or email Patrick directly)	Provide self-serve kiosks and mobile food ordering solutions that integrate with Cloud POS. Ideal Customer is in the QSR-Enterprise space. Airport convenience market kiosks are a current target, but Integrator is open to working with smaller SMB opportunities. FREE TRIAL	DYK Recording CASE STUDY	Implementation, Training and Support handled by the Integrator. Integrator handles all physical installation of kiosks, and works with the merchant directly to adequately achieve parity with the POS functionality and settings.	YES	YES	YES	API Key Required API Key Name: XPR POS
	EZ Chow	Mo Sloan CEO mo.sloan@ez-chow.com 502-608-8704 Michael Haines Co-Founder 859-576-5751	https://ez-chow.com/demo-pos-integration/ (Or email MO directly: mo.sloan@ez-chow.com)	E-commerce solution for hospitality/restaurants offering robust digital ordering platform and self-order kiosks. Ideal Customer is SMB up to Enterprise Scale QSR. They tend to not work with Fine-Dining establishments. Headquartered in Louisville, and like to work with clients within 6 hours of Louisville region, but open to all geography. Kiosks - Data Sheet: https://drive.google.com/file/d/1qmwjWtnV9p5-k4j5XUUN3vB-aOJb8BM/view?usp=sharing Kiosks - Pricing - https://drive.google.com/file/d/1DAe8t8pVl062n2m5VNYKGerEdozWp4T/view?usp=drive_link	DYK Recording	Implementation, Training and Support handled by the Integrator. Integrator manages all kiosk installation and training. Self-Serve, updates and support provided by the integrator for the merchant. Support for EZ Chow - Release Notes	YES	YES	YES	API Key Required Key Name: EZ-Chow
	Goji Systems	Joseph Hwang - CEO joseph@gojissystems.com Sales: 267.309.2000_x1 sales@gojissystems.com	mailto:sales@gojissystems.com	Features are designed to deliver a great customer self-order kiosk experience. All pricing is flat - one price for everything. Goj Systems are very interested in collaborative/co-selling with Genius for Restaurants Sales teams.	DYK Recording	Implementation, Training and Support handled by the Integrator. However, Integrator can be flexible with Implementation and Support structure. For Dealers who would prefer to 'own' the physical POS environment Goj can provide equipment for Dealers to install and train on etc. But for Inside/Outside Sales Goj can install, train, and support their own configuration and software requiring no assistance from Heartland Sales/Support.	YES	YES	YES	API Key Required API Key Name: Goji Systems
Inventory, Food Costing & Order Management										

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Avero	Heather Rosenstein Product Manager hrosenstein@averoinc.com Greg Poppel VP of Product gpoppel@averoinc.com	https://averoinc.com/contact	Restaurant operations analytics and reporting provider. Standardize data from the POS, enrich it with hospitality expertise and serve it back up in digestible form so you can understand and improve every aspect of your restaurant's performance.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required by Name: Avero Required Information: User ID, Password, Slingshot BusinessID, Right Now (real time) BusinessID
CheddrSuite	Fernando Leonzo fernando@cheddrsuite.com	https://www.cheddrsuite.com/demo	Systematizes all reporting and data from the business into easy to access platform from any device.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: CheddrSuite
QSR Online	Kati Bein Partner Relations Manager kati.bein@qsonline.com 361-386-1213	https://forms.zohopublic.com/qsonline/form/RequestADemo/formperma/ZH7LbHDEWnMTX4irMSocKcA2y16ibCWafwmGWoEaTGSa (or Email Kati)	Restaurant back-office software solution and mobile app resource platform. Provides modern software controls for labor, payroll, inventory & operations. Ideal customer is 5-20 locations, mid-level SMB. Not really interested in anything under 3 locations One-Pager - https://go.qsonline.com/wp-content/uploads/2020/10/ALL-IN-ONE-2020_GENERIC.jpg Pricing - https://go.qsonline.com/solutions/pricing/	DYK Recording	Implementation, Training and Support handled by the Integrator. No hardware installation required.	YES	YES	YES	API Key Required API Key Name: QSROnline
Yellow Dog	Isaac Berky - Best POC Partner Manager 757-818-9360 Brian Sudol	https://www.yellowdogsoftware.com/heartlandreferrals	A full featured Retail, Food & Beverage and Concessions inventory system to handle the merchandise needs of resorts, casinos, restaurants, bars, stadiums, universities, clubs and general restaurant/retail operations. CUI Sheet/Sales & Product Info		Implementation, Training and Support handled by the Integrator. Yellow Dog requires no training or support assistance from Heartland Sales or Support. YellowDog Hardware & Support Info	YES	YES	YES	API Key Required API Key Name: Yellow Dog
Compeat (Restaurant365)	Contact Email	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Normal Genius for Restaurants support process for applicable channels. Genius for Restaurants Dealer or Support assistance required.	YES	YES	YES	API Key Required *API Key Name = "Unknown"
Craftable	Robert Perez - Best POC rob@craftable.com Phil Probert phil@craftable.com	https://craftable.com/#demo-request or mailto:partners@craftable.com	Restaurant management platform with different focused modules - one for beverage control and analysis, and one for food inventory control, also accounting and business intelligence.	DYK Recording	No assistance or Support needed from Heartland Sales or Support. Integrator handles all Implementation, Training & Support. Craftable - Release Notes	YES	YES	YES	API Key Required API Key Name: Craftable
MarketMan Interactive DEMO	Courtney Bolville courtney.bolville@mealticket.com 343.804.0910	https://try.marketman.com/Heartland/	Cloud-based Inventory Management Software for restaurants and hospitality segments. Provide tracking and analysis for all aspects of inventory and costing control needs. Focused on the needs of restaurants and hospitality commerce. Ideal Customer Matrix	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: MarketMan
Optimum Control	Matt Koss mkoss@tracrite.net	https://www.tracrite.net/	Restaurant inventory management tools for Windows-based desktop devices. Integrating with your existing POS, accounting platform, and supplier history to offer more than 70 reports to choose from, allowing you to pinpoint where in your business there is money to be saved.		Implementation, Training and Support handled by the Integrator. Integrator handles all implementation and training through remote access and self-serve tools.	YES	YES	YES	API Key Required API Key Name: Optimum Control
Orca Inventory	Blake Medica - VP, BizDev blake@orcainventory.com 704-491-7788	https://orcainventory.com/	Customized and automated inventory and ordering solutions. Ideal customer is 3-5 locations, SMB only, single-operators are fine. Buyer profile could include some larger chains. Sales Brochure of Product Offerings	Informational Video	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Orca Inventory
RASI Product Video	Dan Jacobs (Send Leads to DAN) djacobs@rsiaccounting.com Michael Swartwood michael@rsiaccounting.com	https://rasiusa.com/request-demo/	Data driven restaurant management platform featuring Accounting, Payroll, Finance, Forecasting and more. Able to serve single site operator up to multi-location chain. Pricing is roughly \$349/month. Currently focused on SMB, mid-level market, but scaling up to Enterprise. (RASI was acquired by Buyer's Edge in November of 2022)		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: RSI
Restaurant 365 (Formerly Compeat, CTuit)	Contact Email	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Restaurant 365

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Inventory, Food Co	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *If showing as "Unknown", see instructions on 2nd tab
							Inside	Outside	Dealer	
Restaurant Systems Pro	Gregg Sourbeck - Best POC gregg@restaurantssystemspro.net 877-457-6278 Katrina Von Moos katrina@restaurantssystemspro.net	https://calendly.com/gregg-3/restaurant-systems-pro_hearland	Restaurant and workforce management solution, which assists businesses with pricing optimization, employee scheduling, sales forecasting and order creation, among other processes. Ideal Client is an independent SMB operator.			Implementation, Training and support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Restaurant Systems Pro
Synergy Suite	Cristal Ghitman cristalghitman@synergysuite.com	https://www.synergysuite.com/demo-request/	Back-of House management platform. Scheduling, inventory, operations, purchasing.	DYK Recording		Implementation, Training and Support handled by the Integrator. Support for Synergy Suite - Release Notes	YES	YES	YES	API Key Required API Key Name: SynergySuite
Wisk	Elise Taylor - Best POC elise@wisk.ai	https://www.wisk.ai/demo	Comprehensive management system with highly customizable reporting options and is easy to learn. The provided help documentation is very thorough, and their customer service representatives are extremely helpful, friendly, and prompt to reply to questions.	DYK Recording		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Wisk
Barventory	ChrisSchell chris@barventory.com Michael Peters michael@barventory.com	https://www.barventory.com/contact-us	Barventory is a state-of-the-art wireless liquor inventory and draft beer control system that's revolutionizing the way bars manage their inventory! Want to learn more about how Barventory can transform your bar's operations? Reach out to their team today!	DYK Recording		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Barventory
Bevspot	Eric Bourque ebourque@bevspot.com	mailto:ebourque@bevspot.com	Food and beverage management software for inventory, ordering, invoicing and access to your establishment's critical sales data. So you can grow your business faster—from anywhere.	DYK Recording		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: BevSpot
Margin Edge	Dan Henderson dan@marginedge.com	https://www.marginedge.com/demo?hsCtaTracking=0c010e00-fcbf-4581-b452-5c3aae1a1a1b%7C64177da1-814e-4201-9424-ac7bc11688503	Automates tedious processes, connects systems, and radically streamlines key activities like inventory, bill pay, and ordering. A complete restaurant management solution provider that integrates and reports on all elements of sales and profit margin.			Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Margin Edge
Recipe Costing	Christopher Hoffman chris@recipe-costing.com Carmen Gomez - Best POC carmen.gomez@recipe-costing.com	mailto:carmen.gomez@recipe-costing.com	Recipe control and costing, inventory management breakdown software to grow and scale with your needs. Nutritional labeling is very well handled. Clients often see a 10-15% margin improvement. Ideal Customer is 3-25 locations, Full service restaurants, Food and beverage.	Promo Video		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Recipe-Costing
Cogs Well	Bill Lindsey bill@cogs-well.com 775-393-9775	www.cogs-well.com	COGS-Well provides Inventory Control, Recipe Management, Food and Beverage Cost Analysis, and Commissary Management software for the restaurant industry. We utilize advanced technology and unique customer services to deliver a comprehensive system that installs quickly and is easy to maintain.			Implementation, Training, and Support are handled by the Integrator. The support email is support@cogs-well.com.	YES	YES	YES	Name: COGS-Well. Merchant API Key provided by Heartland POS Support
Ideal Inventory	Alex Goertzen agoertzen@barventory.com	https://www.idealinventory.com/book-a-demo	Ideal Inventory is a hospitality inventory system that is designed to give easy to use functions for every type of bar, restaurant and hotel to get the details they need to save time and money. Ideal inventory combines dashboard information for pour, sales, purchases and ultimately variances for every item in their inventory.			Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Ideal Inventory
Alvaria (Aspect Software)	Keith McCutcheon keith@aspect-software.net	https://www.alvaria.com/contact	Workforce engagement management, Customer experience, Analytics & Automation			Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
EFish	Contact Email 602-247-8660		Accounting, Payroll, Reporting, Invoice Tracking, Scheduling, Tip Management.			Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"

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Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *If showing as "Unknown", see instructions on 2nd tab	
						Inside	Outside	Dealer		
Property Management Systems & Services	RezStream	James Glinsek VP - Product Development james.glinsek@rezstream.com Jeff Hebrink - Best POC Sales Director Jeff.Hebrink@rezstream.com 303-972-6121 lyles.armour@rezstream.com	mailto:info.sales@rezstream.com	Comprehensive platform for Hotel and Lodging property management services including Online Booking, Reservations, Marketing, Website Management, Guest Communications for Hotels. Ideal merchant fit is a small-medium sized independent lodging operator. *No large hotels or chains.	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for RezStream - Release Notes	YES	YES	YES	API Key Required API Key Name: rezStream *Requires SKU
	ThinkReservations	Laura Scheidegger laura.s@thinkreservations.com Alfred Adav alfred.adav@thinkreservations.com	https://www.thinkreservations.com/request-a-demo	Hospitality software provider with a system designed to automate and simplify your business with comprehensive tools and a full suite of reports enabling you to make data-driven business decisions		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: RoomKey *Requires SKU
	WebRezPro	Blaine Everingham blaine@worldweb.name Jamie Agar (Sales POC) jagar@worldweb.com	https://webrezpro.com/contact/	PCI-compliant property management system is trusted by 2000+ accommodation providers in 45 countries around the globe. Hotels, B&Bs, campgrounds, vacation rentals and hostels. Ideal customer is medium sized hotel, but they will work with any facility that has a restaurant and wants to integrate to the Property Management System.		Implementation, Training and Support handled by the Integrator. Support Resources	YES	YES	YES	API Key Required API Key Name: WebRezPro *Requires SKU
	Maestro	Donald Kwang dkwang@maestropms.com	https://maestropms.com/requestADemo.html	PMS Integrator with open API.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
	Opera	Website Contact Form	Website Contact Form	Oracle's PMS offering.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
	ProfitSword (Actabl)	Lindsey Godeker - Best POC lindsey.godeker@actabl.com Prithesh Patel ppatel@profitsword.com	https://actabl.com/request-a-demo?hsCtaTracking=978590e3-9169-4322-81bc-c536646c8d0e%7c1f311729a-1a0a-40c3-9a00-b6c31b3266b	Provides business intelligence software for hotels, management companies, and ownership groups to enable fast, data-driven decision-making while eliminating manual work. Ideal Customer is Multi-Chain Hotels, mid-scale to luxury. They will work with single site larger hotels ad hoc.		Implementation, Training and Support handled by the Integrator. Most of their merchants have hotel management companies and services that oversee all implementation and support.	YES	YES	YES	API Key Required API Key Name: ProfitSword
	Room Key	Colin Kelso ckelso@roomkeypms.com Tim Major tmajor@roomkeypms.com	https://roomkeypms.com/book-a-demo/	Integrated hotel management platform for a touch-less world. Improving guest experiences, increase revenue, and reduce costs with one property management system		Genius for Restaurants Dealer participation needed. *Custom Tender needs to be created by Heartland.	NO	NO	YES	API Key Required API Key Name: RoomKey *Requires SKU
	Venue Valet	Website Contact Form	Website Contact Form	Operations Management Tools for Dine-In Theatres and Specialty Venues of all sizes.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
	FilmBot	Website Contact Form	Website Contact Form	Cinema/Theatre Ticketing Solution provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
Yardi	Website Contact Form	Website Contact Form	PMS Integrator providing multiple platform management options.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"	
Alcohol Inventory & Monitoring Systems										
Digital Pour	Lisa Marcus lisa@digitalpour.com 503-880-5510	https://www.digitalpour.com/contact	Provides inventory management control for Draft Beer sales and digital menu services. Ideal Customer is any establishment that sells beer from a keg. Bottles, Cans, Wine etc. Mom-n-Pop up to Enterprise/Franchise, Casinos etc.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Digital Pour	
Beer Saver	Kevin Tse - Best POC kevin@usbeersaver.com Steve Wong	https://www.usbeersaver.com/contact	Inventory control and beverage control management designed for beer taps and bottles/cans. Ideal Customer is SMB, 5-50 locations with high quantity of Draft Beer taps (Buffalo Wild Wings). SMB focused, but scalable to Enterprise. NO mom-n-pop locations. Pricing estimate is \$100 monthly + \$2.50 per beer tap.		Installation, Training and Support handled by the Integrator. Implementation requires specialized install of physical equipment to monitor beer taps and lines - Must be done by Integrator. Heartland Support not required.	YES	YES	YES	API Key Required API Key Name: Beer Saver Required Information: UserID, Password & Webservice URL	
BevCheck	Blake Clenney bcclenney@bevcheck.com	https://bevcheck.com/contact-us/	Complete Draught Beer Control system provider. Inventory control, ROI reporting & visibility of Draft Beer sales and shrinkage.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: BevCheck	

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	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *If showing as "Unknown", see instructions on 2nd tab
							Inside	Outside	Dealer	
Delivery Solutions & Services	Deliverect	Frank Reale - Partner Manager. frank.reale@deliverect.com 647-499-3268	https://welcome.deliverect.com/en-nc/partner?partner_referral=Heartland&pos=Heartland	Integrates all your online orders to your existing POS or our Delivery Manager app. Restaurants large and small rely on Deliverect to reduce failures and order mistakes while speeding up order preparation. Ideal merchant is any location who does Online Ordering. From single store to National Chain. - (They work with Little Caesars). Sales - Partner Deck: https://drive.google.com/file/d/1LKSFAV_XU7mYl9QzqZBBG7F-IWDHwMvd/view?usp=sharing Deliverect 1-Pager: https://drive.google.com/file/d/1RZWWXihFNNG-hhC-Kkwk6U8va7Bh8/view?usp=sharing		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Deliverect
	ItsaCheckmate	David Bagby. david@itsacheckmate.com	mailto:hello@itsacheckmate.com	Simplify and scale digital ordering platforms, online menu management, and reporting. Ideal Customer is any restaurant. Single-site operator up to Enterprise. SMB has been sweet spot, but Enterprise has been scaling well. (Wendy's 6k locations)	Info Video	Implementation, Training and Support handled by the Integrator. Merchant Onboarding Assistance Merchant Product Support	YES	YES	YES	API Key Required API Key Name: ItsaCheckmate
	OpenSimSim aka - InHouseDelivery & SocialSchedules	Roger Avats roger@opensimsim.com	roger@opensimsim.com	Labor operations and time management/scheduling software packaged with robust Delivery & Online Ordering management features. Offering a 'free' interface to the labor management module with only a \$1 per order charge for the Delivery component.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: OpenSimSim
	ShipDay	Moyn L. CEO mmoyn@shipday.com (415) 275-2387 Eric Nuebert - Sales POC eric.nuebert@shipday.com Camillo Nieto - Technical & Onboarding POC camilo@shipday.com	https://www.shipday.com/sales	Delivery software that helps to easily manage in-house delivery drivers, or 3rd party driver/delivery services. ShipDay Sales Deck	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Shipday
	EZ Chow	Mo Sloan CEO mo.sloan@ez-chow.com 502-608-8704 Michael Heines Co-Founder 859-576-5751	https://ez-chow.com/demo-pos-integration/ (Or email MO directly)	E-commerce solution for hospitality/restaurants offering robust digital ordering platform and self-order kiosks. Ideal Customer is SMB up to Enterprise Scale QSR. They tend to not work with Fine-Dining establishments. Headquartered in Louisville, and like to work with clients within 6 hours of Louisville region, but open to all geography. Kiosks - Data Sheet: https://drive.google.com/file/d/1gmuWthV9p5-BK4t5XUUN3vB-aO4b9BM/view?usp=sharing Kiosks - Pricing: https://drive.google.com/file/d/1DAe8yYV9G2z2m2VnyKGerEdozWp4T/view?usp=drive_link	DYK Recording	Implementation, Training and Support handled by the Integrator. Integrator manages all kiosk installation and training. Self-Serve updates and support provided by the integrator for the merchant. Support for EZ Chow - Release Notes	YES	YES	YES	API Key Required Key Name: EZ-Chow
	DoorDash		Website Contact Form	Handle all aspects of food delivery for the restaurant industry.	DYK Recording	Genius for Restaurants Dealer participation needed. Merchant Facing Set-Up Instructions	YES	YES	YES	API Key Required API Key Name: DoorDash
	DYK Recording	Matt Campbell matt.campbell@chownow.com	matt.campbell@chownow.com	Manage your restaurant's 3rd party delivery apps in one place and automatically integrate delivery app orders with your POS so you can stop losing money on order errors.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: ChowNow
	Feasterly	Paul Saffron paul@feasterly.com	https://feasterly.com/	Online ordering fulfillment and management.		Genius for Restaurants Dealer Participation needed. Support for Feasterly - Release Notes	NO	NO	YES	API Key Required API Key Name: Feasterly
	Delivery Solutions	Manil Upil manil@deliversolutions.co	https://deliversolutions.co/contact	Delivery, Pickup & Shipping solution provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
	Ping Me Tech	Matt Klabacka 901-510-4363	https://pingmetech.com/#contactus	Digital Menu platform provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
Labor Scheduling & Sales Forecasting										
	CheddrSuite	Fernando Leonzo fernando@cheddrsuite.com	https://www.cheddrsuite.com/demo	Systematizes all reporting and data from the business into easy to access platform from any device.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: CheddrSuite

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	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *If showing as "Unknown", see instructions on 2nd tab			
							Inside	Outside	Dealer				
Labor Scheduling & Sales Forecasting	Lineup.ai	Marielle Kokos marielle@lineup.ai 312-618-7173	https://lineup.ai/demo/	Accounting, forecasting & employee scheduling all from one platform. Utilizes artificial intelligence to maximize forecasting and financial analysis	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Lineup.ai			
	OpenSimSim aka - InHouseDelivery & SocialSchedules	Roger Avats roger@opensimsim.com	mailto:roger@opensimsim.com	Labor operations and time management/scheduling software packaged with robust Delivery & Online Ordering management features. Offering a 'free' interface to the labor management module with only a \$1 per order charge for the Delivery component.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: OpenSimSim			
	QSR Online	Kati Bein Partner Relations Manager kati.bein@qsonline.com 381-386-1213	https://forms.zohopublic.com/qsonline/form/RequestADemo?formperma/ZH7LhH0Wv-nMTX4irMSoCkA2y16ibCWafwmGWoCaTQSa (or Email Kati)	Restaurant back-office software solution and mobile app resource platform. Provides modern software controls for labor, payroll, inventory & operations. Ideal customer is 5-20 locations, mid-level SMB. Not really interested in anything under 3 locations One-Pager - https://go.qsonline.com/wp-content/uploads/2020/10/ALL-IN-ONE-2020-GENERIC.jpg Pricing - https://go.qsonline.com/solutions/pricing/	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: QSR Online			
	7Shifts	Daniel Strazulo Manager of Partnerships daniel.strazulo@7shifts.com	https://www.7shifts.com/referrals/	A complete staff scheduling and labor control management system. Ideal customer is 1-5 locations, but they can handle up to 100+ location operators. Product Pricing		Implementation, Training and Support handled by the Integrator. 90% of merchants use 7shifts "self-serve Onboarding" platform to initiate and complete setup and training. Knowledge Base	YES	YES	YES	API Key Required API Key Name: 7Shifts			
	Alvaria (Aspect Software)	Keith McCutcheon keith@aspect-software.net	https://www.alvaria.com/contact	Workforce engagement management, Customer experience, Analytics & Automation.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"			
	Restaurant 365 (Formerly Compeat, CTuit)	Contact Email	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Restaurant 365			
	Restaurant Systems Pro	Gregg Sourbeck - Best POC gregg@restaurantsystemspro.net 877-467-6278 Katrina Von Moos katrina@restaurantsystemspro.net	https://calendly.com/gregg-3/restaurants-systems-pro_hearland	Restaurant and workforce management solution, which assists businesses with pricing optimization, employee scheduling, sales forecasting and order creation, among other processes. Ideal Client is an independent SMB operator.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Restaurant Systems Pro			
	Synergy Suite	Cristal Ghimian cristal.ghimian@synergysuite.com	https://www.synergysuite.com/demo-request/	Back-of-House management platform. Scheduling, inventory, operations, purchasing.	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for Synergy Suite - Release Notes	YES	YES	YES	API Key Required API Key Name: SynergySuite			
Zignyl	Matt Forbush matt@zignyl.com	mailto:matt@zignyl.com (Use Website secondary)	Restaurant operations and management platform focused on streamlining and aggregating across multiple locations. Ideal customer is franchisee, 20-1000 locations, but they will work with under 20 SMB operators. Enterprise operators would be sweet-spot.	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for Zignyl - Release Notes	YES	YES	YES	API Key Required API Key Name: Zignyl				
EFish	Contact Email 602-247-8660		Accounting, Payroll, Reporting, Invoice Tracking, Scheduling, Tip Management.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"				
Digital Signage & Video Surveillance													
Finance	Digital Pour	Lisa Marcus lisa@digitalpour.com 503-880-5510	https://www.digitalpour.com/contact	Provides Inventory management control for Draft Beer sales and digital menu services. Ideal Customer is any establishment that sells beer from a keg. Bottles, Cans, Wine etc. Mom-n-Pop up to Enterprise/Franchise, Casinos etc.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Digital Pour			
	Beer Saver	Kevin Tse - Best POC kevin@usbeersaver.com Steve Wong	https://www.usbeersaver.com/contact	Inventory control and beverage control management designed for beer taps and bottles/cans. Ideal Customer is SMB, 5-50 locations with high quantity of Draft Beer taps (Buffalo Wild Wings). SMB focused, but scalable to Enterprise. NO mom-n-pop locations. Pricing estimate is \$100 monthly + \$2.50 per beer tap.		Implementation, training and support handled by the Integrator. Implementation requires specialized install of physical equipment to monitor beer taps and lines - Must be done by Integrator. Heartland Support not required.	YES	YES	YES	API Key Required API Key Name: Beer Saver Required information: UserID, Password & Webservice URL			
	Remote Eyes	Mike McCormick - Best POC mmccormick@digitalvideocolutions.biz 888-291-6373	mailto:sales@remoteeyes.com	Offers a comprehensive suite of integrated video management equipment and software products designed to solve your business productivity problems. Integrator prefers to work through DEALERS.		Genius for Restaurants Dealer participation needed. Implementation Documentation	NO	NO	YES	NO API Key Required			

